

Indiana Soybean Alliance

Derika Spaetti, Director,
Indiana Soybean Alliance



INDIANA

Richland, IN



Indiana Agriculture Overview

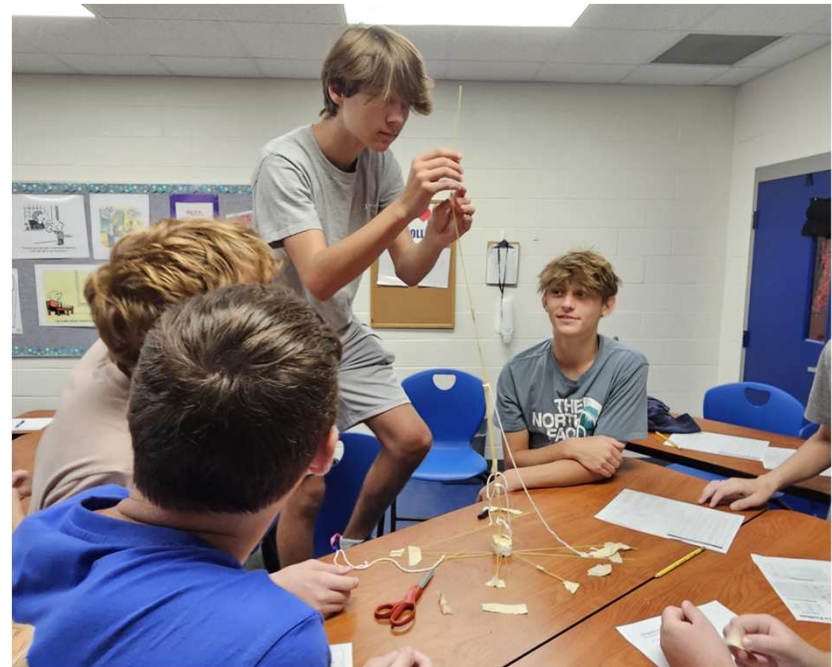
- Agriculture contributes an estimated \$35 billion to Indiana's economy.
- Indiana is the eighth largest agricultural exporter in the United States, exporting just over \$6.6 billion in 2021.
- Indiana has 56,649 farming operations, with an average farm size of 264 acres = 107 hectares.
- Indiana's top 5 commodities are corn, soybeans, meat animals, poultry/eggs, dairy.
- Indiana's top 5 ag exports are soybeans, corn, feeds/other feed grains, soybean meal, and pork.



Spaetti Farms

Derika Lynam-Spaetti

- Richland
- Soybeans and white corn
- My husband works alongside his dad and uncle. I am a high school math teacher and help on the farm after school hours
- 4th generation
- Grew up in a farming family



Spaetti Farms



Community Involvement

- Spencer County Community Foundation Board Member – grants committee and scholarship committee and community appreciation event co-chair
- County Farm Bureau board member/county education and outreach coordinator – oversee ag in the classroom
- Served 12 years on the Spencer County 4-H fair board
- Attend sporting and co-curricular events for my nieces and nephews



Isaiah 117 House Spencer/ Perry

Production Practices

- Crop rotation
- variable rate technology
- Conservation reserve program

My Markets

- Where do your corn and soybeans go after they leave the farm?
 - ADM, Louis Dreyfus, and Owensboro Grain



Indiana Soybean Alliance

Carey McKibben, Director,
Indiana Soybean Alliance



INDIANA

LaGrange, IN



Community Involvement

- State President for Soil and Water Conservation District as well as supervisor on LaGrange's District
- Former School Board Member
- Greater Olin Lake Conservancy Board Member
- Farm Credit Advocacy Council
- Formerly on the FSA County Board



McKibben Farms

Carey McKibben

- LaGrange, IN
- Commodity Corn, Wheat, Potatoes, High Oleic Soybeans, Commodity soybeans
- 1300 acres
- I farm with my father and daughter
- Seventh-generation farm
- I mostly took over the farm from my grandfather



McKibben Farms



Production Practices

- No till
- irrigation
- precision ag
- crop rotation



My Markets

- Where do your corn and soybeans go after they leave the farm?
 - South Milford Grain goes to North Carolina on rail and goes to feed
 - Black Gold (potatoes) they rent the ground from them



Personal checkoff story

- USA Poultry and Egg Export Council (USAPEEC) and U.S. Meat Export Federation (USMEF) programs: Working with these other organizations and leveraging our dollars to expand our markets.



WHAT IS A CHECKOFF?



A checkoff is a small percentage, or dollar amount, collected at the first point of sale of an agricultural commodity. Checkoff dollars are used for commodity promotion and research. For Indiana soybean farmers that organization is the Indiana Soybean Alliance

Checkoff Programs



- Market Development
- Sustainability
- Value Creation
- Producer Engagement



Checkoff Impact



The Indiana soybean checkoff programs ensure a strong and profitable future for growers by promoting the importance of soybeans and funding research and educational programs benefiting producers.

A 2020 study by the United Soybean Board found that for every \$1 invested in checkoff, \$12 is returned back to the farm.





Thank You!