

**Prepared for** 

June 30, 2021



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### USDA surprises market with low soybean acreage, June 1 stocks estimates

- > USDA's long-awaited Grain Stocks and Acreage reports were released today and provided a market surprise by showing lower soybean acreage and lower stocks than anticipated.
- > USDA estimated US soybean area at 87.55 million acres, which was slightly lower than USDA's March Prospective Plantings report but, if realized, would be 4.7 million bushels above last year.
- > In its quarterly Grain Stocks report, USDA estimated June 1 soybean stocks at 767 million bushels compared with 1,381 million a year ago. This was smaller than the IHS Markit estimate of 802 million bushels and the average trade estimate of 787 million.
- > Soybean and soybean meal futures rose about 4 to 7% through the end of next marketing year while soybean oil futures did not increase as much with across the board increases in the 1 to 2% range.

#### Brazil lower biodiesel blend mandate expected to remain in place at least until November (IEG Vantage)

- > According to the Brazilian Vegetable Oil Industries Association (ABIOVE), Brazil crushed the second highest monthly soybean volume in April. Members of ABIOVE, which represent 85% of Brazilian soybean crushing plants, estimated their April crushing activity at 3.73 million MT, which implies a total crush of 4.4 million MT of soybeans in the month, up 2.3% from a year ago, and just 100,000 MT below the IHS Markit forecast.
- > The near-record crush resulted in the second-highest monthly soybean oil output of 890,000 MT amid profitable crush margins during the high price oil environment.
- > A reduction of the biofuel blending mandate from 13% to 10% announced in April with the effect on sales for May and June is unlikely to significantly influence the crush pace going forward given the already strong crush margins and export demand.
- > The Brazilian government biodiesel auction number 80 that took place in early June was the second with a reduced blending mandate from 13% to 10%. It regulates the Brazilian biodiesel market from July to August.
- > IHS Markit reduced its forecast for Brazil biodiesel production by 305 billion liters to 6.59 billion liters.



### Big US crop hopes weigh on soy

- > Improving US weather and ideas the USDA might raise its planted area forecast at the end of this month, have recently helped propel CBOT nearby futures below USD14/bushel (about USD514/MT) to their cheapest levels since April.
- > Values remained under pressure despite a decline in crop ratings (now 10% worse than at this time last year) and a spate of export sales including some big ones to China, which had retreated recently to avail itself of cheaper newly harvested Brazilian beans instead.
- > Brazilian new crop soy is now moving rapidly to market after an earlier delay but the Chinese and others are being tempted to book more by the unexpected price drop. That was underlined by near CBOT delivery trading as much as 18% below its early June peaks.
- > Soy has also been under pressure from a lower than expected offtake by US domestic crushers last month and by uncertainty over US ambitions to use more soy oil in biodiesel.

### Palm oil price at four-month low

- > News that Indonesia planned to cut export levies to shore up falling trade played into a more bearish mix on the palm oil futures market.
- > The top producer's April exports were reported to have dropped by a hefty 18% in April versus March as consumers backed away from the multiyear high prices prevailing earlier in the year. Second largest supplier Malaysia would be under pressure to follow any price drop to protect its market share. The Malay market had already been under pressure from its own uninspiring June exports to date. A temporary lift from ideas that India would cut its import taxes on edible oils faded when the government there reportedly backed away from the proposal. The mooted tax move would reportedly have favored palm over soy.
- > On the plus side, there was talk that prices down by 23% in dollar terms since May were likely to stir fresh demand from another large buyer, China.
- > However, with Malay production rising faster than expected this month and with its summer peak production months ahead, more export demand will be needed to prevent stock build-ups that could leave still-higher than usual prices looking too expensive.

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### Rapeseed price bounces after 25% drop since May

- > Several factors had combined to undermine previously firm rapeseed markets.
- > Rains in Canada lifted some of the threat of dry weather stress although that crop there is not completely out of the woods yet.
- > To these factors might be added a possibly improving EU crop picture after yield-saving rains in some key areas. German coops recently raised their national crop forecast, now 5% over last year's.
- > But there have also been reminders that medium/longer term availability remains anything but ample. Agriculture Canada underlined that late last week, maintaining end-season carryovers at the unusually low levels of 700/750,000 for the current and the next season, versus the starting stock of 3.13 million.
- Key EU supplier Ukraine's analysts have meanwhile been trimming back their crop estimates for 2021, APK Inform forecasting under 2.5 million MT – about 6% down on the year. Along with the need for more Canadian rain that helped lift prices off the lows from mid-week onward.
- > Other vegetable oil markets had also been declining in value amid hopes of improving soy, palm and sunflower oil supplies. The latter trend has also been fed by emerging doubts over the strength of demand for food oils in covid-affected food outlets and in the bio-fuel sector, where there have been signs of some governments thinking twice about earlier expansionary plans.

#### Indonesia reduces palm oil export levy

- > Indonesia announced it will cut the maximum export levy on crude palm oil (CPO) by USD80 to USD175/MT when palm prices exceed USD1,000/MT, according to a local news report.
- > The export levy on CPO is currently at USD255/MT, and was introduced to subsidize the country's internal biodiesel program.
- > CPO exports will be subject to levies when the price hits USD750/MT. Every USD50 increase will be subject to two tariffs, at USD20/MT for CPO and USD16/MT for its derivative products.
- > The new move is expected to mitigate the loss in palm oil exports especially towards India which has ramped up its purchases of Malaysian palm oil currently more competitive.



### Indian vegetable oil imports still trending upward

- Indian vegetable oil imports (edible and non-edible) continue to rise reaching 1.2 million MT in May, up 19% m/m, and up by 68% y/y, the Solvent Extractors' Association of India (SEA) stated. Volumes of edible oil stood at 1.2 million MT, while non-edible oil reached 36,506 MT.
- > The monthly hike was due to a lower stock in pipeline and an increase in demand due to the lifting of the lockdown. In particular, palm oil increased by 10% to 770,000 MT in May, while soy oil imports soared by 86% to 268,000 MT. Conversely, sunflower oil imports fell by 5% to 176,000 MT, due to high prices. No imports of rapeseed oil were reported in the country.
- Meanwhile, stocks continued to increase reaching 1.9 million MT as of June 1, 2021 compared to 1.8 million MT as of May 1, 2021. This includes stocks of edible oils at various ports of 570,000 MT (285,000 MT of CPO, 1,000 MT of RDB Palmolein, 125,000 MT of degummed soybean oil, and 160,000 MT of crude sunflower oil) and a pipeline stock of 1.4 million MT.
- > Average prices of vegetable oils continued to increase in May 2021 reaching USD1,220/MT for RBD Palmolein compared to USD1,115/MT in the previous month, while crude palm oil prices rose to USD1,250/MT against USD1,173/MT previously.

EPA data shows growing renewable industry, while court raises RFS program doubts (IEG Vantage)

- > US EPA data showed 1.71 billion renewable identification numbers (RINs) were generated under the Renewable Fuel Standard (RFS) in May, up from 1.58 billion in April and 1.26 billion in May 2020 when fuel demand declined because of COVID-19 lockdown measures.
- > RIN credit markets recovered after a sharp drop along with soybean oil prices last week under pressure from indications the Biden administration could weaken the Renewable Fuel Standard (RFS) compliance obligations. The price of D4 RINs recovered 24% while soybean futures increased 8% prior to a sharp drop to end the week after a US Supreme Court decision again focused attention on RFS compliance.
- > A June 25th court ruling in favor of refiners and against biofuel interests on the issue of Small Refiner Exemptions (SREs) under the RFS immediately caused CME soybean oil futures to plummet with only modest recovery toward the end of the session.
- > The court's decision raises questions about the current US administration's stance on the RFS and potential for diminished volume obligations going forward.

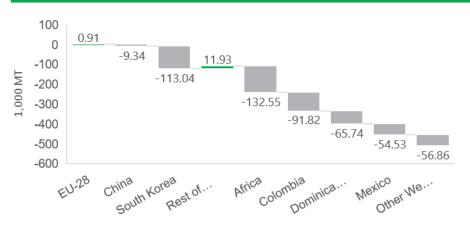
# United States: Soybean Oil Exports

| US Annual Soybean Oil Exports |       |          |       |           |  |  |  |  |
|-------------------------------|-------|----------|-------|-----------|--|--|--|--|
|                               | (1    | ,000 MT) | )     |           |  |  |  |  |
|                               | 18/19 | 19/20    | 20/21 | 21/22 (F) |  |  |  |  |
| EU-28                         | 0     | 0        | 0     | 1         |  |  |  |  |
| China                         | 1     | 0        | 20    | 11        |  |  |  |  |
| South Korea                   | 301   | 303      | 353   | 240       |  |  |  |  |
| Rest of Asia/Oceania          | 23    | 35       | 31    | 43        |  |  |  |  |
| Africa                        | 28    | 17       | 161   | 28        |  |  |  |  |
| Colombia                      | 108   | 67       | 137   | 45        |  |  |  |  |
| Dominican Republic            | 152   | 139      | 151   | 85        |  |  |  |  |
| Mexico                        | 167   | 126      | 130   | 75        |  |  |  |  |
| Other West Hemis.             | 327   | 192      | 305   | 248       |  |  |  |  |
| Total                         | 1,108 | 880      | 1,287 | 776       |  |  |  |  |

### US Monthly Soybean Oil Exports

|                   |         |         | (MT)    |        |        |
|-------------------|---------|---------|---------|--------|--------|
|                   | Dec-20  | Jan-21  | Feb-21  | Mar-21 | Apr-21 |
| EU-28             | 0       | 0       | 0       | 10     | 0      |
| China             | 0       | 0       | 0       | 0      | 1      |
| South Korea       | 17,367  | 56,731  | 25,015  | 13,266 | 33,020 |
| Rest of           | 37,785  | 1,969   | 6,549   | 3,662  | 453    |
| Africa            | 145     | 18,099  | 2       | 2      | 2      |
| Colombia          | 3,260   | 12,088  | 15,505  | 0      | 5      |
| Dominican         | 14,271  | 8,246   | 19,417  | 4,236  | 4,021  |
| Mexico            | 7,065   | 5,224   | 5,986   | 6,558  | 4,065  |
| Other West Hemis. | 26,722  | 46,350  | 43,641  | 42,952 | 17,223 |
| Total             | 106,614 | 148,708 | 116,115 | 70,686 | 58,790 |

### YTD Change in Exports (20/21 to 21/22)



### (F) = IHS Markit Forecast

Note: Highlighted yellow references where changes have been made from previous report.

# Argentina: Soybean Oil Exports Update

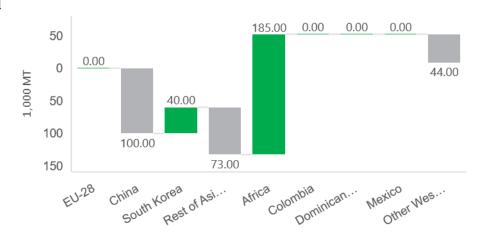
| Argentina Annual Soybean Oil Exports |       |          |       |           |  |  |  |  |  |
|--------------------------------------|-------|----------|-------|-----------|--|--|--|--|--|
|                                      |       | (1,000 M | T)    |           |  |  |  |  |  |
|                                      | 18/19 | 19/20    | 20/21 | 21/22 (F) |  |  |  |  |  |
| EU-28                                | 0     | 0        | 0     | 0         |  |  |  |  |  |
| China                                | 143   | 134      | 250   | 150       |  |  |  |  |  |
| South Korea                          | 0     | 0        | 0     | 40        |  |  |  |  |  |
| Rest of Asia/Oceania                 | 3,589 | 3,766    | 4,290 | 4,217     |  |  |  |  |  |
| Africa                               | 754   | 777      | 740   | 925       |  |  |  |  |  |
| Colombia                             | 0     | 14       | 15    | 15        |  |  |  |  |  |
| Dominican Republic                   | 0     | 0        | 0     | 0         |  |  |  |  |  |
| Mexico                               | 0     | 0        | 0     | 0         |  |  |  |  |  |
| Other West Hemis.                    | 747   | 687      | 864   | 820       |  |  |  |  |  |
| Total                                | 5,233 | 5,377    | 6,159 | 6,167     |  |  |  |  |  |

(F) = IHS Markit Forecast

| Argentina Monthly S  | oybear |        | (ports |        |        |
|----------------------|--------|--------|--------|--------|--------|
| (1,000 MT)           | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 |
| EU-28                | 0      | 0      | 0      | 0      | 0      |
| China                | 27     | 30     | 0      | 73     | 88     |
| South Korea          | 0      | 0      | 0      | 0      | 0      |
| Rest of Asia/Oceania | 109    | 609    | 441    | 423    | 452    |
| Africa               | 0      | 23     | 0      | 0      | 97     |
| Colombia             | 0      | 0      | 14     | 0      | 0      |
| Dominican Republic   | 0      | 0      | 0      | 0      | 0      |
| Mexico               | 0      | 0      | 0      | 0      | 0      |
| Other West Hemis.    | 3      | 58     | 9      | 10     | 49     |
| Total                | 136    | 662    | 455    | 496    | 637    |



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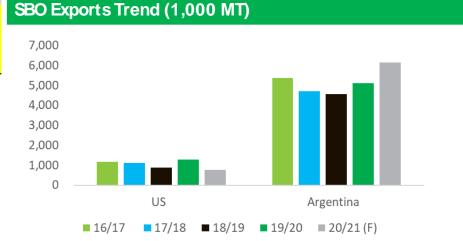


## Soybean Oil Balance Tables for US and Argentina

|                        | 16/17 | 17/18 | 18/19 | 19/20 | 20/21 (F) |
|------------------------|-------|-------|-------|-------|-----------|
| Carryin (Apr 1)        | 337   | 259   | 310   | 170   | 316       |
| Production             | 8,381 | 7,923 | 7,195 | 8,041 | 7,601     |
| Imports                | 0     | 0     | 0     | 0     | 0         |
| Total Supply           | 8,718 | 8,182 | 7,505 | 8,211 | 7,917     |
| Domestic Use           | 3,073 | 3,151 | 2,769 | 2,781 | 1,540     |
| Biodiesel              | 2,826 | 2,972 | 2,258 | 2,274 | 1,023     |
| Non-Biodiesel          | 247   | 180   | 511   | 507   | 517       |
| Exports                | 5,386 | 4,721 | 4,566 | 5,113 | 6,150     |
| Total Use              | 8,459 | 7,872 | 7,335 | 7,894 | 7,690     |
| Carryout (Mar 31)      | 259   | 310   | 170   | 316   | 227       |
| (E) – IHS Markit Forec | aat   |       |       |       |           |

Argentina Soybean Oil Supply and Demand (1,000 MT)

(F) = IHS Markit Forecast



### US Soybean Oil Supply and Demand (1,000 MT)

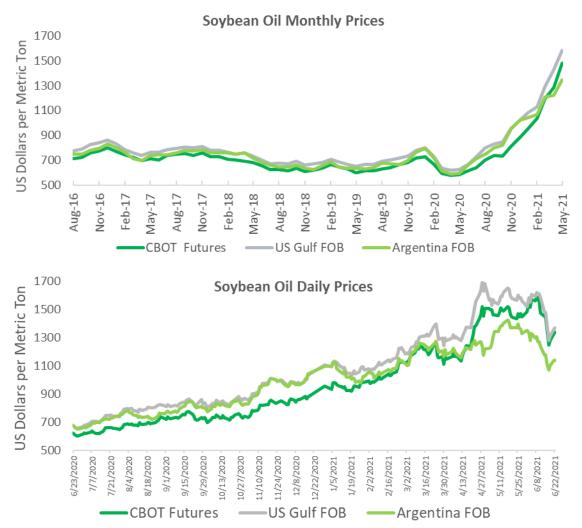
|                   | 16/17  | 17/18  | 18/19  | 19/20  | 20/21 (F) |
|-------------------|--------|--------|--------|--------|-----------|
| Carryin (Oct 1)   | 765    | 776    | 905    | 805    | 841       |
| Production        | 10,035 | 10,783 | 10,975 | 11,300 | 11,495    |
| Imports           | 145    | 152    | 180    | 145    | 125       |
| Total Supply      | 10,945 | 11,711 | 12,060 | 12,250 | 12,460    |
| Domestic Use      | 9,009  | 9,698  | 10,375 | 10,122 | 10,841    |
| Biodiesel         | 2,812  | 3,236  | 3,567  | 3,564  | 4,037     |
| Non-Biodiesel     | 6,197  | 6,462  | 6,808  | 6,557  | 6,804     |
| Exports           | 1,159  | 1,108  | 880    | 1,288  | 776       |
| Total Use         | 10,169 | 10,806 | 11,255 | 11,409 | 11,589    |
| Carryout (Sep 30) | 776    | 905    | 805    | 841    | 871       |

(F) = IHS Markit Forecast





# Soybean Oil Prices Trends



|           | СВОТ    | US Gulf | Argentina |
|-----------|---------|---------|-----------|
|           | Futures | FOB     | FOB       |
| 5/25/2021 | 1470    | 1603    | 1400      |
| 5/26/2021 | 1448    | 1580    | 1368      |
| 5/27/2021 | 1473    | 1583    | 1363      |
| 5/28/2021 | 1450    | 1561    | 1329      |
| 6/1/2021  | 1486    | 1519    | 1351      |
| 6/2/2021  | 1552    | 1584    | 1335      |
| 6/3/2021  | 1518    | 1551    | 1278      |
| 6/4/2021  | 1573    | 1606    | 1330      |
| 6/7/2021  | 1562    | 1595    | 1297      |
| 6/8/2021  | 1589    | 1622    | 1305      |
| 6/9/2021  | 1578    | 1611    | 1272      |
| 6/11/2021 | 1477    | 1586    | 1240      |
| 6/14/2021 | 1454    | 1487    | 1179      |
| 6/15/2021 | 1446    | 1479    | 1181      |
| 6/16/2021 | 1368    | 1401    | 1115      |
| 6/17/2021 | 1247    | 1280    | 1071      |
| 6/18/2021 | 1281    | 1314    | 1103      |
| 6/21/2021 | 1330    | 1363    | 1140      |
| 6/22/2021 | 1338    | 1371    | 1139      |
|           |         |         |           |

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### Soybean Oil Lineup Data - Argentina

|             |                          |                    |              |        |        |       | SHIPPER<br>AND/OR |               |
|-------------|--------------------------|--------------------|--------------|--------|--------|-------|-------------------|---------------|
| PORT        | TERMINAL                 | VESSEL             | Status       | DATE   | TONS   | CARGO | CHARTERER         | DESTINATION   |
| SAN LORENZO | RENOVA NORTH BERTH       | FAIRCHEM ENDURANCE | AT ROADS     |        | 24,000 | SBO   | VITERRA           | KOREA         |
| SAN LORENZO | RENOVA NORTH BERTH       | MTM COLORADO       | AT ROS ROADS |        | 12,234 | SBO   | BUNGE             | INDIA         |
| SAN LORENZO | RENOVA NORTH BERTH       | STI MYSTERY        | ETA SLZ      | 28-Jun | 15,000 | SBO   | VITERRA           | INDIA         |
| SAN LORENZO | RENOVA NORTH BERTH       | NS STELLA          | AT VC        |        | 3,000  | SBO   | COFCO             | INDIA         |
| SAN LORENZO | RENOVA NORTH BERTH       | VINJERAC           | ETA REC      | 29-Jun | 30,000 | SBO   | VITERRA           | INDIA         |
| SAN LORENZO |                          | NS STELLA          | AT VC        |        | 2,500  | SBO   | COFCO             | INDIA         |
| SAN LORENZO |                          | NS STELLA          | AT VC        |        | 2,500  | SBO   | COFCO             | MAURITIUS     |
| SAN LORENZO | DEMPA                    | CELSIUS MANILA     | ETA REC      | 1-Jul  | 1,000  | RSBO  | BUNGE             | DOMINICAN REP |
| SAN LORENZO | DEMPA                    | CELSIUS MANILA     | ETA REC      | 1-Jul  | 10,500 | SBO   | BUNGE             | GUATEMALA     |
| SAN LORENZO | VICENTIN                 | NORIENT SOLAR      | ETF          | 30-Jun | 27,000 | SBO   | LDC               | MOROCCO       |
| SAN LORENZO | VICENTIN                 | YUFU CROWN         | AT ARAUCO    |        | 2,400  | SBO   | COFCO             | INDIA         |
| SAN LORENZO | VICENTIN                 | HAFNIA LIBRA       | AT REC       | 24-Jun | 26,924 | SBO   |                   | INDIA         |
| SAN LORENZO | VICENTIN                 | NS STELLA          | AT VC        |        | 4,100  | SBO   | COFCO             | INDIA         |
| SAN LORENZO | SAN BENITO               | PACIFIC JADE       | ETA REC      | 11-Jul | 20,000 | SBO   | BUNGE             | CHINA         |
| ROSARIO     | CARGILL VILLA GOBERNADOR | FAIRCHEM TRIUMPH   | ETA REC      | 30-Jun | 3,500  | SBO   | CARGILL           | MEXICO        |
| ROSARIO     | CARGILL VILLA GOBERNADOR | FAIRCHEM TRIUMPH   | ETA REC      | 30-Jun | 3,500  | SBO   | CARGILL           | GUATEMALA     |
| ROSARIO     | GALVEZ                   | FAIRCHEM TRIUMPH   | ETA REC      | 30-Jun | 9,000  | SBO   | CARGILL           | DOMINICAN REP |
| ROSARIO     | GALVEZ                   | AMFITRION          | ETA REC      | 3-Jul  | 31,500 | SBO   | CARGILL           | EGYPT         |
| ROSARIO     |                          | LARGO EVOLUTION    | ETA REC      | 4-Jul  | 21,980 | SBO   | CARGILL           | INDIA         |

#### Source: Agencia Maritima Nabsa S.A.

\*REC-Recalada Pilot Station, AT CZONE (At Common Zone- La Plata Roads), AT ROADS (At Port Terminal Corresponding Roads), ETA (Estimated Time of Arrival), ETF (Estimated time to Finalize Operations)

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# Soybean Oil Lineup Data – US

| ORIGIN PORT  | DESTINATION<br>PORT | DESTINATION<br>COUNTRY | VESSEL NAME       | CARGO | SHIPPER                              | CARRIER           | DATE   |
|--------------|---------------------|------------------------|-------------------|-------|--------------------------------------|-------------------|--------|
| NORFOLK      | JEDDAH              | SAUDI ARABIA           | EXPRESS ATHENS    | SBO   | CH ROBINSON WORLDWIDE                | EXPRESS ATHENS    | 9-Jun  |
| NEW YORK     | CARTAGENA           | COLOMBIA               | SPIRIT OF HAMBURG | SBO   | TANK CONTAINERS                      | SPIRIT OF HAMBURG | 10-Jun |
| NEW YORK     | JEBEL ALI           | UNITED ARAB EMIRATES   | ONE MAGNIFICENCE  | SBO   | GULF AMERICAN LINES                  | ONE MAGNIFICENCE  | 10-Jun |
| NEW YORK     | JEBEL ALI           | UNITED ARAB EMIRATES   | MSC PARIS         | SBO   | GULF AMERICAN LINES                  | MSC PARIS         | 10-Jun |
| NORFOLK      | ROTTERDAM           | NETHERLANDS            | CMA CGM TOSCA     | SBO   | ARCHER DANIELS MIDLAND               | CMA CGM TOSCA     | 6-Jun  |
| NORFOLK      | ROTTERDAM           | NETHERLANDS            | CMA CGM TOSCA     | SBO   | ARCHER DANIELS MIDLAND               | CMA CGM TOSCA     | 6-Jun  |
| NEW YORK     | BAHRAIN             | BAHRAIN                | ONE MAGNIFICENCE  | SBO   | GULF AMERICAN LINES                  | ONE MAGNIFICENCE  | 4-Jun  |
| NEW YORK     | JEBEL ALI           | UNITED ARAB EMIRATES   | ONE MAGNIFICENCE  | SBO   | GULF AMERICAN LINES                  | ONE MAGNIFICENCE  | 4-Jun  |
| NEW YORK     | SHUWAIKH            | KUWAIT                 | MSC QINGDAO       | SBO   | BLUE EAGLE CONSOLIDATION<br>SERVICES | MSC QINGDAO       | 1-Jun  |
| NEW YORK     | SHUWAIKH            | KUWAIT                 | MSC QINGDAO       | SBO   | BLUE EAGLE CONSOLIDATION<br>SERVICES | MSC QINGDAO       | 1-Jun  |
| NEW YORK     | SOHAR               | OMAN                   | MSC PARIS         | SBO   | GULF AMERICAN LINES                  | MSC PARIS         | 14-Jun |
| NEW YORK     | SOHAR               | OMAN                   | MSC PARIS         | SBO   | GULF AMERICAN LINES                  | MSC PARIS         | 14-Jun |
| JACKSONVILLE | PNT LISAS           | TRINIDAD AND TOBAGO    | CAPE KORTIA       | SBO   | BRAID LOGISTICS                      | CAPE KORTIA       | 4-Jun  |
| JACKSONVILLE | PNT LISAS           | TRINIDAD AND TOBAGO    | SANTA LINEA       | SBO   | BRAID LOGISTICS                      | SANTA LINEA       | 4-Jun  |
| NEW YORK     | SHUWAIKH            | KUWAIT                 | MSC PARIS         | SBO   | GULF AMERICAN LINES                  | MSC PARIS         | 1-Jun  |
| NEW YORK     | AQABA               | JORDAN                 | MSC QINGDAO       | SBO   | GULF AMERICAN LINES                  | MSC QINGDAO       | 1-Jun  |

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